

Minority-owned businesses

Ranked by local revenue

Rank	Prev. Company rank	Company Address Web site	2004 local/total revenue	Top local executive Title Phone	Minority classification % minority owned SERB qualified?	Notable local clients	% business: gov't./private # of F-T local/total employees	# of local/total locations Headquarters Year established locally	Type of business
1		HERSHA HOSPITALITY MANAGEMENT P.O. Box A New Cumberland, PA 17070 www.hershahotels.com	\$15.14 million \$79.21 million	K.D. Patel CEO 770-2439	Indian 90% DNR	DNR	10% 90% 217/1,044	5/31 Fairview Twp. 1985	Hotel management
2		TRAVEL TIME TRAVEL AGENCY INC. 1044 New Holland Ave. Lancaster, PA 17601 www.trvltime.com	\$10.07 million \$10.07 million	Shaun Balani President 299-6600	Asian Indian 89% No	DNR	0% 100% 15/15	1/1 Manheim Twp. 1977	Travel agency
3		POWELL STEEL CORP. 625 Baumgardner Road Lancaster, PA 17603 www.powellsteel.com	\$9.27 million \$15.45 million	Stephen L. Powell President and CEO 464-2030	Black 100% DNR	R.T. Reynolds Inc., Stewart-Amos Inc., Turner Construction	10% 90% 80/81	2/2 Pequea Twp. 1993	Structural-steel fabricator and erector
4	5	DAWOOD ENGINEERING INC. 2040 Good Hope Road Enola, PA 17025 www.dawoodeng.com	\$3.90 million \$3.90 million	Bony R. Dawood Principal 732-8576	Asian-American 100% Yes	Real Source Development, Gannett Fleming Inc., Harrisburg Parking Authority	50% 50% 61/DNR	2/3 Hampden Twp. 1992	Civil, geotechnical, surveying and environmental engineering, consulting services
5	6	NEW HORIZONS COMPUTER LEARNING CENTER 5095 Ritter Road Mechanicsburg, PA 17055 www.newhorizons.com	\$3.30 million \$3.30 million	Tom Pongpat Owner 791-0200	Asian 100% Yes	DNR	30% 70% 29/29	1/3 Lower Allen Twp. 1999	Instructor-led training, training needs assessment, online live training, online anytime, customized course design and delivery, business and leadership skills
6	13	INTEGRATED CONTRACTORS P.O. Box 60637 Harrisburg, PA 17106-0637 www.integratedcontractors.com	\$2.20 million \$2.20 million	John Dunlap CEO 233-5160	Black 83% Yes	Kinsley Construction Inc., Reynolds Construction Management Inc., Alexander Constructors, Susquehanna Area Regional Airport Authority, Hbg. School District	75% 25% 49/49	1/1 Harrisburg 1999	Construction, demolition, excavation, supplier of building supplies, consulting and training, printing, graphic arts/signs, powerwashing building/equipment.
7	8	C.C. JOHNSON AND MALHOTRA 4640 Trindle Road, Suite 200 Camp Hill, PA 17011 www.ccjm.com	\$1.73 million DNR	Charles Babcock Vice president 730-4160	Indian 90% No	PennDOT, Pennsylvania Turnpike Commission	90% 10% 18/DNR	1/6 Washington, D.C. 1984	Bridge design, highway design, bridge inspection, sanitary sewer, potable water treatment
8	11	COMMONWEALTH CORP. 764 Corporate Circle New Cumberland, PA 17070 www.commonwealthcorp.com	\$1.70 million \$1.70 million	Suzanne M. Delerme CEO 770-2000	Hispanic 49% Yes	Harrisburg Development Corp., Harrisburg Hilton, Highmark, Wachovia	8% 92% 10/10	1/1 Fairview Twp. 1997	Fire and water damage restoration, cleaning and mold remediation
9	12	ADVANCED TECHNOLOGY SOLUTIONS INC. 1525 Oregon Pike, Suite 202 Lancaster, PA 17601 www.atsincorp.com	\$1.52 million \$1.52 million	Ashis B. Pal President 399-7007	Subcontinent Asian American 90% Yes	Lanc. County Planning Comm. and GIS Dept., Pa. Office of Consumer Advocate, Dept. of Public Works and PennDOT, and Philly Dept. of Streets	95% 5% 11/15	1/2 Manheim Twp. 1990	GIS consulting, application design and development—desktop and Web-based
10	NR	ROCKVALE VILLAGE INN 24 S. Willowdale Drive Lancaster, PA 17602-1470 NA	\$1.40 million DNR	John R. Watts General manager 293-9500	Indian 65% DNR	DNR	4% 96% 12/12	1/1 E. Lampeter Twp. 1	Hotel guest rooms
11	10	TECHNICAL SERVICE ASSOCIATES 2 Kacey Court Mechanicsburg, PA 17055 www.tsagate.com	\$1.30 million \$1.30 million	Jesus Ramos President 691-5691	Hispanic 90% Yes	Hershey Foods Corp., Navy ICP, DISA	10% 90% 14/14	1/1 Upper Allen Twp. 1983	Custom system design, development, implementation and support; network security consulting, database administration, CRM outsourcing
12	19	LAWSON DEMOLITION AND HAULING CO. 1025 Orange St. Steelton, PA 17113 NA	\$1 million \$1 million	John D. Lawson Owner and president 939-1797	Black 100% Yes	Penn State University, Wohlsen Construction, Alexander Constructors, Hbg. Int'l Airport, Dover High School, ECI Construction, Hbg. School District	95% 5% 15/15	2/2 Swatara Twp. 1998	Selective demolition, dump trucks, janitorial service and supplies, commercial moving, building demolition, asbestos abatement
13	14	PENN STATE ELECTRIC SUPPLY CO. INC. 211 W. James St. Lancaster, PA 17603 www.pennstatefixture.com	\$940,000 \$940,000	Raz Sugarwala President 299-2090	Indian 100% Yes	McClure Co., Lobar Inc., E.L. Heim Co., Highmark Inc., PinnacleHealth System	20% 80% 5/5	1/1 Lancaster 1996	Electrical supplies
14	16	BVFR & ASSOCIATES 1300 Market St., Suite 3 Lemoyne, PA 17043 www.bvfr.com	\$650,000 \$1.35 million	K. Jameson Lawrence CEO 972-8300	Black 100% DNR	Schuykill Railcar, Progressive Service Die Co., Country Market Nursery, ProBuilt Homes, Doucette Industries, Z-Band, Flat Plate Inc., ASI Inc., John F. Cope Co.	0% 100% 1/2	2/5 Baltimore 1995	Investment banking and financial services
15	NR	FORTUNE 500 SYSTEMS LTD. 2151 Linglestown Road, Suite 180 Harrisburg, PA 17110 www.fortune500systems.com	\$644,611 \$644,611	Dnyanoba "Ken" Kendre DNR 545-4800	Asian 100% No	State, Unisys	25% 75% 15/DNR	1/1 Susquehanna Twp. 1997	Software consulting, contract programming, Web development, IT training, IT health care
16	NR	RODEWAY INN 1239 Harrisburg Pike Carlisle, PA 17013 www.rodeway.com/hotel/pa128	\$527,621 \$527,621	Praful Sanghani General manager, president and president 249-2800	Asian Indian 100% No	DNR	DNR DNR 5/5	1/1 Middlesex Twp. 1999	Motel
17	22	THE COLEMAN GROUP 4811 Jonestown Road, Suite 223 Harrisburg, PA 17109 DNR	\$280,000 \$280,000	John E. Coleman CEO and general manager 541-5061	Black 100% DNR	DNR	0% 100% DNR/DNR	1/1 Lower Paxton Twp. 1990	Financial services
18	21	ST. MORITZ SUPPER CLUB 714 N. Third St. Harrisburg, PA 17102 NA	\$275,000 DNR	Mack Granderson DNR 232-9949	Black 100% Yes	DNR	DNR DNR DNR/DNR	1/1 Harrisburg 1988	Supper club, catering, live jazz and rhythm and blues entertainment, dancing
19	NR	PRECISION ELECTRONICS CO. INC. 333 E. Seventh Ave. York, PA 17404 www.pec-usa.com	\$200,000 DNR	Ash Bajrgave Owner 845-8704	Asian Indian 100% DNR	York International Corp., UDLP, Boeing Co.	50% 50% DNR/DNR	1/1 North York 1987	Engineering services, contract manufacturing of electronics systems, cable
20	NR	OLIVER BLISS DESIGN 880 Edmund Ave. York, PA 17404 www.opheliachambliiss.net	\$90,000 DNR	Ophelia M. Chambliss DNR 891-0157	Black 100% Yes	Susquehanna Communications, Harrisburg NAACP, African-American Chamber of Commerce of Central Pa.	0% 100% DNR/DNR	1/1 Manchester Twp. 2001	Graphic design, art direction, fine art, desktop publishing and illustration
21	NR	DOW TAX SERVICE 306 W. Market St. York, PA 17401 www.dowtaxservice.com	\$35,000 \$35,000	Michael T. Doweary Managing partner 854-4369	African-American 100% DNR	DNR	0% 100% 3/3	1/1 York 2000	Electronic filing, rapid refunds, \$1,000 instant loans, notary public, life insurance and retirement planning
22	NR	KEY LEARNING CONSULTANTS 939 Wellington St. York, PA 17403 www.keylearningconsultants.com	\$30,000 \$30,000	Mark Rhodes DNR 848-3434	African-American 100% DNR	Johnson & Johnson-Merck, York County Children & Youth Services, McNeil Corp., Marywood University	30% 70% DNR/DNR	1/1 York 1999	Diversity training, conflict resolution training, one-on-one counseling, sensitivity training, all workshops are interactive
23	NR	THE VITALINK CONSULTING AGENCY 216 Maple Lane Mechanicsburg, PA 17055-9726 www.VitalLinkConsulting.com	\$13,442 DNR	Frederick W. Lovelace President and principal consultant 795-9431	Black 100% Yes	Law Offices of David R. Yoder	0% 100% DNR/DNR	1/1 Monroe Twp. 1994	Organizational development consulting

DBA-Doing Business As DNR-Did Not Respond NA-Not Applicable NR-Not Ranked
The Central Penn Business Journal's list of minority-owned businesses was limited to those in Cumberland, Dauphin, Lancaster, Lebanon or York
counties. Information came from the individual companies and other Business Journal research.
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